

Lu Han

CONTACT INFORMATION	Bank of Canada 234 Wellington Street West Ottawa, ON, K1A 0G9	Email: hanlulong@gmail.com Webpage: www.luhan.io
ACADEMIC POSITIONS	Senior Economist, Bank of Canada	Sep 2022 - Aug 2023
	Lecturer in Economics (tenured, on-leave from Sep 2022) Management School, University of Liverpool	Sep 2019 -
	Postdoctoral Research Associate Faculty of Economics, University of Cambridge	2017 - 2019
AFFILIATIONS	Research Affiliate, Centre for Economic Policy Research	2021 -
	Affiliated Senior Research Fellow, Janeway Institute Cambridge	2019 -
EDUCATION	PhD in Economics, University of Cambridge Thesis title: Essays on Exchange Rate Pass Through	2012 - 2018
	MPhil in Economic Research, University of Cambridge (Distinction)	2011 - 2012
	BSc in Economics and Accountancy, City University London (Rank First)	2009 - 2011
	BSc in Economics and Management, Renmin University of China (2+2 Programme)	2007 - 2009
RESEARCH INTERESTS	International Economics, Open Macroeconomics, Firms and Trade	
PUBLICATIONS	Invoicing and Pricing-to-Market: Evidence on International Pricing by UK Exporters (with Giancarlo Corsetti and Meredith Crowley), March 2022, <i>Journal of International Economics</i>	
	The Looming Threat of Tariff Hikes: Entry into Exporting under Trade Agreement Renegotiation (with Meredith Crowley and Oliver Exton), May 2020, <i>American Economic Association: Papers and Proceedings</i>	
WORKING PAPERS	The Pro-competitive Effects of Trade Agreements (with Meredith Crowley and Thomas Prayer), <i>R&R Journal of International Economics</i>	
	Dominant Currency Dynamics: Evidence on Dollar-invoicing from UK Exporters (with Meredith Crowley and Minkyu Son)	
	Markets and Markups: A New Empirical Framework and Evidence on Exporters from China (with Giancarlo Corsetti, Meredith Crowley, and Huasheng Song)	

Renegotiation of Trade Agreements and Firm Exporting Decisions: Evidence from the Impact of Brexit on UK Exports (with Meredith Crowley and Oliver Exton), *R&R European Economic Review*

The Mutable Geography of Firms' International Trade: Evidence and Macroeconomic Implications

WORK IN
PROGRESS

Firm-level Pass Through: A Machine Learning Approach

Global Implications of Multilateral Competition and Pricing-to-Market (with Giancarlo Corsetti and Meredith Crowley)

Retail Dynamics and Trade Elasticity Puzzle

POLICY
ARTICLES

The Price Impacts of Trade Agreements in *The Economics of Brexit: What Have We Learned?*, VoxEU-CEPR eBook, 23 June 2022, with Meredith Crowley and Thomas Prayer

How is Brexit Affecting the Role of Sterling in UK Trade?, 19 Jul 2021, *Economics Observatory*, with Meredith Crowley

Pro-competitive Provisions in Deep Trade Agreements in *The Economics of Deep Trade Agreements*, CEPR-World Bank eBook, 23 Jun 2021, with Meredith Crowley and Thomas Prayer

Will 'Level Playing Field' Issues Derail the UK-EU Negotiations?, 26 May 2020, *The UK in a Changing Europe*, with Meredith Crowley

The Sterling Depreciation and UK Price Competitiveness, 25 Aug 2019, *VoxEU*, with Giancarlo Corsetti and Meredith Crowley

The Impact of Brexit Uncertainty on UK Exports, 21 Jan 2019, *VoxEU*, with Meredith Crowley and Oliver Exton

A Granular Analysis of the Exposure of UK Exports to EU Tariffs, Quotas and Antidumping under 'No Deal', 13 Dec 2017, *VoxEU*, with Giancarlo Corsetti, Meredith Crowley and Oliver Exton

AWARDS

Review of World Economics Young Economist Prize at the ETSG Conference 2019

Emerald Best Paper Award at the China Finance Review International Conference 2018

GRANTS

Project on "Deep Trade Agreement", World Bank (Co-PI, \$5,000) 2020

Early Career Researcher and Returners Fund, University of Liverpool (PI, £2,000) 2020

PRESENTATIONS

2022: The Society for Economic Measurement Annual Conference, Calgary; Asian Meeting of the Econometric Society in China; Asian Meeting of the Econometric Society in East and South-East Asia; North American Summer Meeting of the Econometric Society; International Association for Applied Econometrics Annual Conference; Midwest International Trade Conference; NBER Conference on Trade and Trade Policy in the 21st Century (*); Royal Economic Society Annual Conference; ASSA 2022 Virtual Annual Meeting (poster session); **2021:** Workshop on Firm Dynamics, Market Structures and Productivity, Kent; Workshop on Post-Brexit Trade Policy, Cambridge; NBER International Finance and

Macroeconomics Spring Meeting; Royal Economic Society Annual Conference; ESCoE Conference on Economic Measurement; Asian Meeting of the Econometric Society; **2020:** Research Centre for Firms and Industry Dynamics, Aarhus University; European Economic Association Annual Conference; ESCoE Conference on Economic Measurement; UK in a Changing Europe Conference on the Economics of Brexit; **2019:** European Trade Study Group Annual Meeting, Bern; University of New South Wales; University of Liverpool Management School; **2018:** European Trade Study Group Annual Meeting, Warsaw; GEP/CEPR Postgraduate Conference, University of Nottingham; China Finance Review International Conference; NBER Summer Institute, Boston (*); **2015:** Western Hemisphere Department, International Monetary Fund
 (* presented by coauthor)

ACADEMIC VISITS	Visiting Researcher, Bank of Canada Visiting Researcher, Zhejiang University, China	Jan 2020 Dec 2014, Aug 2017
TEACHING	Lecturer, International Economics (postgraduates) University of Liverpool Management School Lecturer, Global Economic and Business Environment (undergraduates) University of Liverpool Management School Supervisor, Tripos IIA Econometrics (undergraduates) at Downing College, Homerton College, Hughes Hall College, etc. Teaching Fellow, Tripos IIB Industry (undergraduates) Faculty of Economics, University of Cambridge Teaching Assistant, Diploma Microeconomics (postgraduates) Faculty of Economics, University of Cambridge	2021 - 2019 - 2013 - 2016 2015 2015
PROFESSIONAL EXPERIENCE	Contracted Consultant, Institute for Fiscal Studies Summer Intern, International Monetary Fund Research Assistant, Prof. Giancarlo Corsetti, Cambridge Research Assistant, Dr. David Chambers, Judge Business School	Jun - Aug 2016 Jun - Aug 2015 Nov - Dec 2014 Dec - Mar 2013
SERVICE	Co-organiser, the 9th Annual Workshop of the Econometrics and Big Data Research Cluster at Liverpool, May 2021 Co-organiser, weekly seminars at Liverpool, 2021 onwards	
REFEREEING	American Economic Journal: Economic Policy, B.E. Journal of Macroeconomics, Canadian Journal of Economics, Oxford Bulletin of Economics and Statistics, World Economy	
PERSONAL INFORMATION	Citizenship: Chinese; Canadian Permanent Resident Date of Birth: February 25, 1989 Languages: Chinese (native), English (fluent) Programming Skills: Julia, Python, R, Stata (Mata), Matlab, UNIX	